



## **Cass Executive Named to Exclusive Pros to Know List**

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ST. LOUIS, Mar 31, 2010 (BUSINESS WIRE) --John F. Pickering, chief operating officer of Cass Information Systems, Inc.'s Transportation Information Services Division, has been selected as a 2010 Supply & Demand Chain Executive Provider Pro to Know. The tenth annual listing of Pros to Know in the supply chain industry was recently announced by Supply & Demand Chain Executive Magazine.

The list includes individuals from service and software providers, consultancies, and analyst and research firms who have personally helped clients address the challenges of the recession and prepare for the recovery ahead.

"We were aggressive this year in making significant improvements in automation to continue to reduce paper invoice processing," stated Pickering. "This has produced significant savings for many clients."

Additionally, Pickering added, "most of our customers were very much affected by the economic downturn. Because of this, many of them became more sophisticated users of the data we provide. For example, they've used carrier spend and performance data to negotiate more favorable rates, and made other cost-effective changes to their supply chain network."

"This year's Provider Pros to Know have shown themselves to be thought leaders in the Supply Chain industry," said Andrew K. Reese, editor, *Supply & Demand Chain Executive*. "Highlighting the learnings that the Provider Pros to Know have taken out of the Great Recession provides our readers with a wealth of best practices that they can apply in their own supply chains, as well as insights into how leading organizations are positioning themselves for competitive advantage in the Great Recovery ahead."

The full listing of the 2010 Pros to Know will be available in the February/March 2010 issue of *Supply & Demand Chain Executive* magazine and e-book beginning in the third week of March and on the *Supply & Demand Chain Executive* Web site at [SDCExec.com/2010Prostoknow](http://SDCExec.com/2010Prostoknow).

### **About Cass**

Cass Information Systems, Inc. (Nasdaq: CASS) is the leading provider of transportation, utility and telecom expense management and related business intelligence services, disbursing more than \$24 billion annually on behalf of its clients. With annual revenues approaching \$100 million and total assets exceeding \$1 billion, Cass has been involved in the invoice audit, processing and payment business since 1956. Cass Commercial Bank, established in 1906, is a wholly owned subsidiary and Federal Reserve Member Bank, providing sophisticated financial exchange services to the parent organization and its clients. Cass was named to Forbes' "Best 200 Small Companies" in 2008 in recognition of its strong financial performance. More information is available at <http://www.cassinfo.com>.

### **About Supply & Demand Chain Executive**

*Supply & Demand Chain Executive* is the executive's user manual for successful supply and demand chain transformation, utilizing hard-hitting analysis, viewpoints and unbiased case studies to steer executives and supply management professionals through the complicated, yet critical, world of supply and demand chain enablement to gain competitive advantage. On the Web at [www.SDCExec.com](http://www.SDCExec.com).

SOURCE: Cass Information Systems, Inc.

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