# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): January 28, 2010

# CASS INFORMATION SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Missouri (State or other jurisdiction of incorporation or organization) 000-20827 (Commission File Number) 43-1265338 (I.R.S. Employer Identification No.)

13001 Hollenberg Drive Bridgeton, Missouri (Address of principal executive offices)

63044 (Zip Code)

(314) 506-5500

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act.

 $\Box$  Soliciting material pursuant to Rule 14a-12 under the Exchange Act.

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act.

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act.

# Item 2.02. Results of Operations and Financial Condition.

On January 28, 2010, Cass Information Systems, Inc. (the "Company") issued a press release announcing its financial results for the fourth quarter and fiscal year ended December 31, 2009. A copy of this press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The information reported under this Item 2.02 of Form 8-K, including Exhibit 99.1, is being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

# Item 9.01. Financial Statements and Exhibits.

# (d) Exhibits.

| Exhibit |  |
|---------|--|
| Number  | Description  |
| 99.1    | Press release issued by Cass Information Systems, Inc. dated January 28, 2010. |

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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: January 28, 2010

# CASS INFORMATION SYSTEMS, INC.

| By:    | /s/ ERIC H. BRUNNGRABER               |  |  |  |  |  |
|--------|---------------------------------------|--|--|--|--|--|
| Name:  | Eric H. Brunngraber                   |  |  |  |  |  |
| Title: | President and Chief Executive Officer |  |  |  |  |  |
| By:    | /s/ P. Stephen Appelbaum              |  |  |  |  |  |
| Name:  | P. Stephen Appelbaum                  |  |  |  |  |  |
| Title: | Chief Financial Officer               |  |  |  |  |  |



Contact: Contact Kenn Entringer at Casey Communications, Inc., (314) 721-2828 kentringer@caseycomm.com

January 28, 2010

# Cass Information Systems, Inc. Reports 4th Quarter 2009 Earnings; <u>Declares Regular Quarterly Cash Dividend</u>

ST. LOUIS – <u>Cass Information Systems, Inc. (NASDAQ: CASS)</u>, the nation's leading provider of transportation, utility and telecom invoice payment and information services, reported fourth quarter 2009 earnings of \$.46 per fully-diluted share for a full year total of \$1.73, a 15% decrease compared to the \$2.03 per fully diluted share it earned in 2008. Net income for the period was \$4.2 million, bringing the 2009 total to \$16.1 million. Cass earned \$19.0 million in 2008.

|                               | 4th Q          | uarter         | %      | Y              | %              |        |
|-------------------------------|----------------|----------------|--------|----------------|----------------|--------|
|                               | 2009           | 2008           | Change | 2009           | 2008           | Change |
| Transportation Invoice Volume | 6.1 million    | 6.3 million    | (4)%   | 23.1 million   | 25.9 million   | (11)%  |
| Utility Transaction Volume    | 2.9 million    | 2.7 million    | 8%     | 11.5 million   | 10.6 million   | 9%     |
| Revenues                      | \$22.5 million | \$23.2 million | (3)%   | \$87.9 million | \$91.7 million | (4)%   |
| Net Income                    | \$4.2 million  | \$5.2 million  | (19)%  | \$16.1 million | \$19.0 million | (15)%  |
| Diluted Earnings per Share    | \$.46          | \$.56          | (18)%  | \$1.73         | \$2.03         | (15)%  |

# 2009 4th Quarter Recap

New transportation customer implementations helped offset a 7% decline in base customer volumes as the global economic slowdown continued to impact the transportation industry. As a result, freight invoice volume was down 4%. New business helped boost utility transaction volume by 8% to partially counteract the drop in freight business. Overall, payment and processing fees decreased 3% compared to the year-earlier period.

Net investment income decreased \$616,000, or 6%, primarily due to the overall decline in interest rates and a less favorable mix of funding sources.

Overall operating expenses for the quarter were up 4%, or \$715,000. The three primary factors fueling the increase were: a \$312,000 boost in pension costs; \$194,000 in workforce reduction costs tied to process improvements; and a \$119,000 increase in FDIC insurance expense.

#### Year-End 2009 Recap

New transportation customers helped offset a 16% decline in base customer volumes that caused overall freight invoice volume to decline 11%. Conversely, utility transaction volume was up 9%. The net effect was a 4% decrease in overall payment and processing fees compared to 2008.

Net investment income decreased \$1,900,000, or 5%, primarily due to lower interest rates and a less favorable mix of funding sources.

Year-long operating expenses were up 1%, or \$821,000. However, after factoring out increases of \$1,251,000 in pension costs and \$729,000 in FDIC insurance expense as well as workforce reduction costs of \$395,000, operating expenses for 2009 were 2%, or \$1,554,000, lower than in 2008.

"While our transportation invoice processing operation showed signs of stabilizing as 2009 drew to a close, the difficult economic environment has depressed transaction volume from our base customers," said <u>Eric H. Brunngraber</u>, Cass president and chief executive officer. "Our utility and telecom invoice processing operations and bank subsidiary, <u>Cass Commercial Bank</u>, continue to perform at or above expected levels. We continue to focus on improving operating efficiency during these challenging times and believe the company is well positioned to return to the path of growth as the economy recovers."

#### **Cash Dividend Declared**

On January 25, 2010, the company's board of directors declared a first quarter dividend of \$.14 per share payable March 15, 2010 to shareholders of record March 5, 2010. Cass has continuously paid regularly scheduled cash dividends since 1934.

# **About Cass Information Systems**

Cass Information Systems is the leading provider of transportation, utility and telecom invoice payment and information services. The company, which has been involved in the payables services and information support business since 1956, disburses over \$23 billion annually on behalf of customers from processing centers in St. Louis, Mo., Columbus, Ohio, Boston, Mass., Greenville, S.C. and Wellington, Kansas. The support of Cass Commercial Bank, founded in 1906, makes Cass Information Systems unique in the industry. Cass is part of the **Russell 2000® Index** and is ranked #65 on the 2009 **Fortune Small Business FSB 100** list of the fastest-growing public companies in America.

#### Note to Investors

Certain matters set forth in this news release may contain forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. However, such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. For a discussion of certain factors that may cause such forward-looking statements to differ materially from the company's actual results, see the company's reports filed from time to time with the Securities and Exchange Commission including the company's annual report on Form 10-K for the year ended December 31, 2008.

# Selected Consolidated Financial Data

The following table presents selected unaudited consolidated financial data (in thousands, except per share data) for the periods ended December 31, 2009 and 2008.

|   |              | Quarter<br>Ended<br>12/31/09 |             | Quarter<br>Ended<br>12/31/08 | -            | ear Ended<br>12/31/09 | -            | ear Ended<br>12/31/08 |
|---|--------------|------------------------------|-------------|------------------------------|--------------|-----------------------|--------------|-----------------------|
| Transportation Invoice Volume               |              | 6,064                        | 6,345       |                              | 23,137       |                       | 25,854       |                       |
| Transportation Dollar Volume                |              | ,695,409                     | \$4,332,918 |                              | \$14,047,342 |                       | \$17,482,520 |                       |
| Utility Transaction Volume                  | 2,926        |                              | 2,710       |                              | 11,482       |                       |              | 10,562                |
| Utility Dollar Volume                       |              | ,364,261                     |             | ,291,216                     | \$           | 9,670,109             |              | 9,418,015             |
| Payment and Processing Fees                 | \$           | 12,383                       | \$          | 12,814                       | \$           | 48,665                | \$           | 50,721                |
| Net Investment Income                       |              | 9,194                        |             | 9,810                        |              | 36,681                |              | 38,560                |
| Gain on Sale of Securities                  |              | 495                          |             | 343                          |              | 697                   |              | 552                   |
| Other                                       |              | 426                          |             | 205                          |              | 1,876                 |              | 1,897                 |
| Total Revenues                              | \$           | 22,498                       | \$          | 23,172                       | \$           | 87,919                | \$           | 91,730                |
| Salaries and Benefits                       | \$           | 12,852                       | \$          | 12,322                       | \$           | 50,614                | \$           | 49,723                |
| Occupancy                                   |              | 599                          |             | 552                          |              | 2,396                 |              | 2,228                 |
| Equipment                                   |              | 839                          |             | 810                          |              | 3,348                 |              | 3,331                 |
| Other                                       |              | 2,642                        |             | 2,533                        |              | 10,027                |              | 10,282                |
| Total Operating Expenses                    | \$           | 16,932                       | \$          | 16,217                       | \$           | 66,385                | \$           | 65,564                |
| Income from Operations before Income Taxes  | \$           | 5,566                        | \$          | 6,955                        | \$           | 21,534                | \$           | 26,166                |
| Provision for Income Taxes                  |              | 1,339                        |             | 1,762                        |              | 5,405                 |              | 7,160                 |
| Net Income                                  | \$           | 4,227                        | \$          | 5,193                        | \$           | 16,129                | \$           | 19,006                |
| Basic Earnings per Share                    | \$           | .46                          | \$          | .57                          | \$           | 1.76                  | \$           | 2.08                  |
| Diluted Earnings per Share                  | \$           | .46                          | \$          | .56                          | \$           | 1.73                  | \$           | 2.03                  |
| Average Earning Assets                      | <b>\$</b> 1, | ,002,981                     | \$          | 863,252                      | \$           | 894,951               | \$           | 841,367               |
| Net Interest Margin                         |              | 4.46%                        |             | 5.35%                        |              | 4.79%                 |              | 5.34%                 |
| Allowance for Loan Losses to Loans          |              | 1.29%                        |             | 1.09%                        |              | 1.29%                 |              | 1.09%                 |
| Non-performing Loans to                     |              |                              |             |                              |              |                       |              |                       |
| Total Loans                                 |              | .25%                         |             | .21%                         |              | .25%                  |              | .21%                  |
| Net Loan (Recoveries)/ Charge-offs to Loans |              | (.02)%                       |             | .07%                         |              | .03%                  |              | .34%                  |
| Provision for Loan Losses                   | \$           | 950                          | \$          | 600                          | \$           | 2,050                 | \$           | 2,200                 |