# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): October 23, 2014

# CASS INFORMATION SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Missouri (State or other jurisdiction of incorporation or organization) 000-20827 (Commission File Number) 43-1265338 (I.R.S. Employer Identification No.)

12444 Powerscourt Drive, Suite 550 St. Louis, Missouri (Address of principal executive offices)

63131 (Zip Code)

 $\begin{tabular}{ll} (314)\ 506-5500 \\ (Registrant's\ telephone\ number,\ including\ area\ code) \\ \end{tabular}$ 

| ollo | Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the owing provisions: |
|------|---|
|      | Written communications pursuant to Rule 425 under the Securities Act.   |
|      | Soliciting material pursuant to Rule 14a-12 under the Exchange Act.   |
|      | Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act.   |
|      | Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act.   |

#### Item 2.02. Results of Operations and Financial Condition.

On October 23, 2014, Cass Information Systems, Inc. (the "Company") issued a press release announcing its financial results for the quarter ended September 30, 2014. A copy of this press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The information reported under this Item 2.02 of Form 8-K, including Exhibit 99.1, is being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 8.01. Other Matters.

On October 20, 2014, the Company's Board of Directors declared a third quarter cash dividend of \$0.21 per share payable December 15, 2014 to shareholders of record December 5, 2014.

The Company's Board of Directors also authorized the repurchase of up to 500,000 shares of the Company's common stock pursuant to the Company's treasury stock buyback program. Repurchases will be made in the open market or through negotiated transactions from time to time, depending on market conditions.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number Description

99.1 Press release issued by Cass Information Systems, Inc. dated October 23, 2014.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: October 23, 2014

CASS INFORMATION SYSTEMS, INC.

By: /s/ Eric H. Brunngraber

Name: Eric H. Brunngraber

Title: President and Chief Executive Officer

By: /s/ P. Stephen Appelbaum
Name: P. Stephen Appelbaum
Title: Chief Financial Officer



Contact Kenn Entringer at Casey Communications, (314)721-2828 or kentringer@caseycomm.com

October 23, 2014

Cass Information Systems, Inc. Posts 3.8% Increase in 3<sup>rd</sup> Quarter 2014 Earnings; Raises Dividend by 5% and Increases Share Buyback Program to 500,000 Shares

ST. LOUIS – <u>Cass Information Systems, Inc. (NASDAQ: CASS)</u>, the nation's leading provider of transportation, energy, telecom and environmental invoice payment and information services, reported third quarter 2014 earnings of \$.55 per diluted share, a 3.8% increase over the \$.53 per diluted share it earned in the third quarter of 2013. Net income for the period was \$6.4 million, 4.3% higher than the \$6.1 million the company earned in 2013.

|                                 | 3rd Q          | uarter         | %                       | Y               | ГD              | %      |
|---------------------------------|----------------|----------------|-------------------------|-----------------|-----------------|--------|
|                                 | 2014 2013      |                | Change                  | 2014            | 2013            | Change |
| Transportation Dollar Volume    | \$ 6.7 billion | \$ 6.1 billion | 10.0%                   | \$ 19.3 billion | \$ 17.4 billion | 10.8%  |
| Facility Expense Dollar Volume* | \$ 3.3 billion | \$ 3.2 billion | 1.1%                    | \$ 9.6 billion  | \$ 8.6 billion  | 11.2%  |
| Revenues                        | \$29.6 million | \$29.1 million | illion 1.9% \$87.6 mill |                 | \$86.7 million  | 1.1%   |
| Net Income                      | \$ 6.4 million | \$ 6.1 million | 4.3%                    | \$18.2 million  | \$18.2 million  | _      |
| Diluted Earnings per Share      | \$ .55         | \$ .53         | 3.8%                    | \$ 1.57         | \$ 1.57         | _      |

<sup>\*</sup> Includes Energy, Telecom and Environmental

### 2014 3rd Quarter Recap

A 10% increase in transportation volume, mainly attributed to a large number of new customers and heightened activity from core transportation clients, fueled the quarterly upturn. Even as new sales remained strong, facility expense dollar volume was muted as recent competitor consolidation in the energy sector affected customer retention.

Operating expenses decreased by \$0.2 million, or .9%, due mainly to lower pension expense. The decline was recorded even as Cass continued to invest in staff and technology to support growth and win new business.

"For the second consecutive quarter, our transportation payment processing group posted a double-digit gain in processing volume which enabled the company to post record earnings for the quarter," said <u>Eric H. Brunngraber</u>, Cass president and chief executive officer. "Also notable is the diminished impact that the low interest rate environment had on earnings year over year. Our focus remains on fostering growth across all business lines as we position Cass to fully participate in an improving economy."

#### Nine-Month 2014 Recap

For the nine-month period ended September 30, 2014, the company earned \$1.57 per diluted share, the same as it earned in the comparable period in 2013. Net income was \$18.2 million, approximately the same as in 2013. Revenues rose 1.1%, from \$86.7 million in 2013 to \$87.6 million in 2014.

Operating expenses were up 1.2%, or \$0.7 million, due to the cost of investing in staff and technology offset by lower pension expense, as discussed above.

#### **Cash Dividend and Buyback Program**

On October 20, 2014, the company's board of directors declared a third quarter dividend of \$.21 per share payable December 15, 2014 to shareholders of record December 5, 2014. The new quarterly dividend is one cent, or 5% higher than the previous pay-out of 20 cents per share.

The board of directors also authorized the repurchase of up to 500,000 shares of the company's common stock.

"These actions reflect the company's strong capital base, solid growth in transaction fees and the confidence of our board of directors in the company's future," said Brunngraber. Cass has continuously paid regularly scheduled cash dividends since 1934.

# **About Cass Information Systems**

Cass Information Systems is the leading provider of transportation, energy, telecom and environmental invoice payment and information services. The company, which has been involved in the payables services and information support business since 1956, disburses \$35 billion annually on behalf of customers from locations in St. Louis, Mo., Columbus, Ohio, Boston, Mass., Greenville, S.C., Wellington, Kansas and Jacksonville, Fla. The support of <u>Cass</u> <u>Commercial Bank</u>, founded in 1906, makes Cass Information Systems unique in the industry. Cass is part of the <u>Russell 2000® Index</u>.

#### **Note to Investors**

Certain matters set forth in this news release may contain forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. However, such performance involves risks and uncertainties that may cause actual results to differ materially from those in such statements. For a discussion of certain factors that may cause such forward-looking statements to differ materially from the company's actual results, see the company's reports filed from time to time with the Securities and Exchange Commission including the company's annual report on Form 10-K for the year ended December 31, 2013.

# **Selected Consolidated Financial Data**

The following table presents selected unaudited consolidated financial data (in thousands, except per share data) for the periods ended September 30, 2014 and 2013.

|  |      | Quarter<br>Ended<br>otember 30,<br>2014 |      | Quarter<br>Ended<br>ptember 30,<br>2013 |      | ne Months<br>Ended<br>tember 30,<br>2014 |      | ne Months<br>Ended<br>tember 30,<br>2013 |
|--|------|---|------|---|------|--|------|--|
| Transportation Invoice Volume              |      | 8,856                                   |      | 8,389                                   |      | 25,489                                   |      | 23,668                                   |
| Transportation Dollar Volume               | \$ 6 | 5,725,524                               | \$   | 6,113,332                               | \$19 | ,283,017                                 | \$17 | ,398,391                                 |
| Facility Expense Transaction Volume        |      | 5,188                                   |      | 4,978                                   |      | 15,464                                   |      | 14,396                                   |
| Facility Expense Dollar Volume             | \$ 3 | 3,250,130                               | \$ 3 | 3,213,889                               | \$ 9 | ,585,101                                 | \$ 8 | 3,616,645                                |
| Payment and Processing Fees                | \$   | 19,743                                  | \$   | 18,398                                  | \$   | 57,694                                   | \$   | 52,422                                   |
| Net Investment Income                      |      | 9,387                                   |      | 9,360                                   |      | 27,881                                   |      | 28,958                                   |
| Gain on Sales of Securities                |      | 23                                      |      | 866                                     |      | 23                                       |      | 4,003                                    |
| Other                                      |      | 457                                     |      | 431                                     |      | 2,033                                    |      | 1,302                                    |
| Total Revenues                             | \$   | 29,610                                  | \$   | 29,055                                  | \$   | 87,631                                   | \$   | 86,685                                   |
| Salaries and Benefits                      | \$   | 16,515                                  | \$   | 16,460                                  | \$   | 49,166                                   | \$   | 48,998                                   |
| Occupancy                                  |      | 783                                     |      | 765                                     |      | 2,345                                    |      | 2,109                                    |
| Equipment                                  |      | 945                                     |      | 970                                     |      | 3,092                                    |      | 2,801                                    |
| Other                                      |      | 2,953                                   |      | 3,189                                   |      | 8,924                                    |      | 8,882                                    |
| Total Operating Expenses                   | \$   | 21,196                                  | \$   | 21,384                                  | \$   | 63,527                                   | \$   | 62,790                                   |
| Income from Operations before Income Taxes | \$   | 8,414                                   | \$   | 7,671                                   | \$   | 24,104                                   | \$   | 23,895                                   |
| Income Tax Expense                         |      | 2,013                                   |      | 1,533                                   |      | 5,857                                    |      | 5,652                                    |
| Net Income                                 | \$   | 6,401                                   | \$   | 6,138                                   | \$   | 18,247                                   | \$   | 18,243                                   |
| Basic Earnings per Share                   | \$   | .56                                     | \$   | .54                                     | \$   | 1.59                                     | \$   | 1.60                                     |
| Diluted Earnings per Share                 | \$   | .55                                     | \$   | .53                                     | \$   | 1.57                                     | \$   | 1.57                                     |
| Average Earning Assets                     | \$ 1 | 1,243,375                               | \$   | 1,210,560                               | \$ 1 | ,233,136                                 | \$ 1 | ,184,662                                 |
| Net Interest Margin                        |      | 3.43%                                   |      | 3.45%                                   |      | 3.45%                                    |      | 3.72%                                    |
| Allowance for Loan Losses to Loans         |      | 1.75%                                   |      | 1.84%                                   |      | 1.75%                                    |      | 1.84%                                    |
| Non-performing Loans to Total Loans        |      | .22%                                    |      | .30%                                    |      | .22%                                     |      | .30%                                     |
| Net Loan (Recoveries) Charge-offs to Loans |      | _                                       |      | (.05%)                                  |      | (.03%)                                   |      | .19%                                     |
| Provision for Loan Losses                  | \$   | _                                       | \$   | _                                       | \$   | _  | \$   | 500                                      |