

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): April 18, 2024

CASS INFORMATION SYSTEMS, INC.
(Exact name of registrant as specified in its charter)

Missouri
(State or other jurisdiction of
incorporation or organization)

000-20827
(Commission
File Number)

43-1265338
(I.R.S. Employer
Identification No.)

12444 Powerscourt Drive, Suite 550
St. Louis, Missouri
(Address of principal executive offices)

63131
(Zip Code)

(314) 506-5500
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act.
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act.
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act.
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, par value \$0.50 per share	CASS	Nasdaq Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On April 18, 2024, Cass Information Systems, Inc. (the "Company") issued a press release announcing its financial results for the first quarter of fiscal 2024. A copy of this press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

Also on April 18, 2024, the Company made available on the Investors section of the Company's website at www.cassinfo.com, an investor presentation that includes information about the Company's business and developments and certain financial information relating to the first quarter of fiscal 2024. The information contained in the investor presentation is summary information that is intended to be considered in the context of the Company's Securities and Exchange Commission filings and other public announcements that the Company may make, by press release or otherwise, from time to time. A copy of this investor presentation is attached hereto as Exhibit 99.2 and incorporated herein by reference.

The Company has used, and intends to continue using, the Investors portion of its website to disclose material non-public information and to comply with its disclosure obligations under Regulation FD. Accordingly, investors are encouraged to monitor the Company's website in addition to following press releases, SEC filings, and public conference calls and webcasts.

The information reported under this Item 2.02 of Form 8-K, including Exhibit 99.1 and Exhibit 99.2, is being furnished and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 5.07. Submission of Matters to a Vote of Security Holders.

On April 16, 2024, the Company held its 2024 Annual Meeting of Shareholders (the "Annual Meeting"). The following is a summary of the matters voted on at the Annual Meeting:

(a) Election of three directors to serve three-year terms ending in 2027, as follows:

<u>Nominee</u>	<u>Votes For</u>	<u>Votes Against</u>	<u>Abstentions</u>	<u>Broker Non-Votes</u>
Robert A. Ebel	8,865,545	218,445	81,598	2,043,407
Randall L. Schilling	8,877,378	206,294	81,916	2,043,407
Franklin D. Wicks, Jr.	7,958,810	1,123,580	83,198	2,043,407

All director nominees were elected.

(b) Advisory approval of the Company's executive compensation:

<u>Votes For</u>	<u>Votes Against</u>	<u>Abstentions</u>	<u>Broker Non-Votes</u>
8,807,549	178,200	179,839	2,043,407

The Company's executive compensation was approved by advisory vote.

(c) Ratification of the selection of KPMG LLP as the Company's independent registered public accounting firm for 2024:

<u>Votes For</u>	<u>Votes Against</u>	<u>Abstentions</u>
11,073,391	108,064	27,540

The selection of KPMG LLP to serve as the Company's independent registered public accounting firm for 2024 was ratified.

Item 8.01. Other Events.

On April 16, 2024, the Company's Board of Directors declared a second quarter dividend of \$0.30 per share payable on June 14, 2024 to shareholders of record on June 4, 2024.

Item 9.01. Financial Statements and Exhibits.

(d) *Exhibits.*

<u>Exhibit Number</u>	<u>Description</u>
99.1	Press release issued by Cass Information Systems, Inc. dated April 18, 2024.
99.2	Investor presentation made available on the Investors section of the Company's website.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 18, 2024

CASS INFORMATION SYSTEMS, INC.

By: /s/ Martin H. Resch
Name: Martin H. Resch
Title: President and Chief Executive Officer

By: /s/ Michael J. Normile
Name: Michael J. Normile
Title: Executive Vice President and Chief Financial Officer



Contact: Cass Investor Relations
ir@cassinvo.com

April 18, 2024

Cass Information Systems reports First Quarter 2024 Results

First Quarter Results

(All comparisons refer to the first quarter of 2023, except as noted)

- Net income of \$7.2 million, or \$0.52 per diluted common share.
- Return on average equity and assets of 12.66% and 1.20%, respectively.
- Increase in facility expense transaction volumes of 23.0%.
- Processing fee growth of 8.9%.
- Limited operating expense growth to 0.7% despite facility expense transaction volume increase.
- Maintained exceptional credit quality, with no non-performing loans or charge-offs.

ST. LOUIS – **Cass Information Systems, Inc. (Nasdaq: CASS)**, (the Company or Cass) reported first quarter 2024 earnings of \$0.52 per diluted share, as compared to \$0.51 in the first quarter of 2023 and \$0.61 in the fourth quarter of 2023. Net income for the period was \$7.2 million, an increase of 0.5% from \$7.1 million in the same period in 2023 and a decrease of \$1.3 million, or 15.0%, as compared to the fourth quarter of 2023.

Martin Resch, the Company's President and Chief Executive Officer, noted, "We successfully onboarded a significant number of new facility clients during the first quarter which we could not have accomplished as effectively without the technology platform upgrades we have completed over the last several quarters. Facility transaction volumes increasing 23.0% and operating expenses increasing only 0.7% show that we are becoming more scalable." Resch added, "While current revenue and profitability levels are certainly not where we would like them to be due to the ongoing freight recession and other external events, we have robust new business pipelines throughout our lines of business which should place us in a good position to grow clients and transactions."

First Quarter 2024 Highlights

Transportation Dollar Volumes – Transportation dollar volumes were \$8.9 billion during the first quarter of 2024, decreases of 12.9% as compared to the first quarter of 2023 and 1.2% as compared to the fourth quarter of 2023. The average dollars per transaction declined to \$1,019 during the first quarter of 2024 as compared to \$1,036 in the fourth quarter of 2023 and \$1,129 in the first quarter of 2023 as a result of lower fuel costs and overall freight rates. Transportation dollar volumes are key to the Company's revenue as higher volumes generally lead to an increase in payment float, which generates interest income, as well as an increase in payments in advance of funding, which generates financial fees.

Facility Expense Dollar Volumes – Facility expense dollar volumes totaled \$5.3 billion during the first quarter of 2024, increases of 0.3% as compared to the first quarter of 2023 and 9.9% as compared to the fourth quarter of 2023. The slight increase as compared to the first quarter of 2023 is largely reflective of new client volume, partially offset by lower energy prices. The increase as compared to the fourth quarter of 2023 is reflective of new client onboarding and related transaction growth.

Processing Fees – Processing fees increased \$1.7 million, or 8.9%, over the same period in the prior year. The increase in processing fees was largely driven by an increase in facility transaction volumes of 23.0%. The Company has experienced

recent success in winning facility clients with high transaction volumes. Transportation invoice volumes decreased 3.6% over the same period. The decline in transportation volumes is largely due to the on-going freight recession.

Financial Fees – Financial fees, earned on a transactional level basis for invoice payment services when making customer payments, decreased \$482,000, or 4.3%. The decrease in financial fee income was primarily due to a decline in transportation dollar volumes of 12.9% in addition to changes in the manner certain vendors receive payments, partially offset by the increase in short-term interest rates between the periods.

Net Interest Income – Net interest income decreased \$422,000, or 2.5%. The decrease in net interest income was attributable to a decline in average interest-earning assets of \$99.5 million, or 4.6%. The Company's net interest margin improved to 3.26% as compared to 3.23% in the same period last year.

The Company's net interest margin declined 4 basis points as compared to 3.30% in the fourth quarter of 2023 primarily driven by a \$91.6 million decrease in average non-interest bearing funding, consisting of \$17.0 million in average non-interest bearing deposits and \$74.6 million in average accounts and drafts payable. A cyber event at a CassPay client reduced payment volumes and related accounts and drafts payable during the first quarter of 2024.

Provision for Credit Losses - The Company recorded a provision of credit losses of \$95,000 during the first quarter of 2024 as compared to a release of credit losses of \$340,000 in the first quarter of 2023. The provision for credit losses for the first quarter of 2024 was largely driven by the increase in total loans of \$22.7 million, or 2.2%, as compared to December 31, 2023.

Personnel Expenses - Personnel expenses increased \$581,000, or 1.9%. Salaries and commissions increased \$1.4 million, or 6.1%, as a result of merit increases and an increase in average full-time equivalent employees ("FTEs") of 5.2% due to strategic investments in various technology initiatives. Share-based compensation decreased \$724,000 reflecting the Company's financial performance and the impact on performance-based restricted stock between the periods.

Non-Personnel Expenses - Non-personnel expenses declined \$282,000, or 2.7%. Certain expense categories related to technology declined as the Company transitioned to new technology platforms for data entry.

Loans - When compared to December 31, 2023, ending loans increased \$22.7 million, or 2.2%. The Company experienced growth in its commercial and industrial loan portfolio during the first quarter of 2024.

Payments in Advance of Funding – Average payments in advance of funding decreased \$46.6 million, or 19.3%, primarily due to a 12.9% decrease in transportation dollar volumes, which led to fewer dollars advanced to freight carriers.

Deposits – Average deposits decreased \$65.2 million, or 5.7%, when compared to the first quarter of 2023 and increased \$22.5 million, or 2.1%, as compared to the fourth quarter of 2023. Total deposits at March 31, 2024 decreased \$61.7 million, or 5.4% as compared to December 31, 2023. The Company experienced deposit attrition subsequent to the first quarter of 2023 as larger commercial depository clients moved their funds to higher interest rate alternatives outside of the banking system. However, the Company has experienced recent growth in its average deposit balances as a result of higher deposit rates and increased depositor confidence across the banking industry.

Accounts and Drafts Payable - Average accounts and drafts payable decreased \$59.3 million, or 5.4%. The decrease in these balances, which are non-interest bearing, are primarily reflective of the decrease in transportation dollar volumes of 12.9%. In addition, a cyber event at a CassPay client reduced payment volumes and related average accounts and drafts payable. Accounts and drafts payable are a significant source of funding generated by payment float from transportation, facility and CassPay clients.

Shareholders' Equity - Total shareholders' equity has decreased \$322,000 since December 31, 2023 as a result of an increase in accumulated other comprehensive loss of \$1.7 million primarily related to the fair value of available-for-sale investment securities, dividends of \$4.0 million and the repurchase of Company stock of \$1.0 million, partially offset by net income of \$7.2 million.

About Cass Information Systems

Cass Information Systems, Inc. is a leading provider of integrated information and payment management solutions. Cass enables enterprises to achieve visibility, control and efficiency in their supply chains, communications networks, facilities and other operations. Disbursing over \$90 billion annually on behalf of clients, and with total assets of \$2.3 billion, Cass is uniquely supported by Cass Commercial Bank. Founded in 1906 and a wholly owned subsidiary, Cass Commercial Bank

provides sophisticated financial exchange services to the parent organization and its clients. Cass is part of the Russell 2000[®]. More information is available at www.cassinfo.com.

Forward Looking Information

This information contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include future financial and operating results, expectations, intentions, and other statements that are not historical facts. Such statements are based on current beliefs and expectations of the Company's management and are subject to significant risks and uncertainties. These risks and uncertainties include the impact of economic and market conditions, inflationary pressures, risks of credit deterioration, interest rate changes, governmental actions, market volatility, security breaches and technology interruptions, energy prices and competitive factors, among others, as set forth in the Company's most recent Annual Report on Form 10-K and subsequent reports filed with the Securities and Exchange Commission. Actual results may differ materially from those set forth in the forward-looking statements.

Note to Investors

The Company has used, and intends to continue using, the Investors portion of its website to disclose material non-public information and to comply with its disclosure obligations under Regulation FD. Accordingly, investors are encouraged to monitor Cass's website in addition to following press releases, SEC filings, and public conference calls and webcasts.

Consolidated Statements of Income (unaudited)

(\$ and numbers in thousands, except per share data)

	Quarter Ended March 31, 2024	Quarter Ended December 31, 2023	Quarter Ended March 31, 2023
Processing fees	\$ 21,253	\$ 20,728	\$ 19,513
Financial fees	10,777	11,467	11,259
Total fee revenue	\$ 32,030	\$ 32,195	\$ 30,772
Interest and fees on loans	12,776	12,796	12,235
Interest and dividends on securities	4,437	4,352	4,794
Interest on federal funds sold and other short-term investments	4,441	4,573	3,113
Total interest income	\$ 21,654	\$ 21,721	\$ 20,142
Interest expense	5,178	4,687	3,244
Net interest income	\$ 16,476	\$ 17,034	\$ 16,898
(Provision for) release of credit losses	(95)	215	340
(Loss) gain on sale of investment securities	—	(13)	39
Other	1,267	1,305	1,296
Total revenues	\$ 49,678	\$ 50,736	\$ 49,345
Salaries and commissions	23,976	23,861	22,605
Share-based compensation	1,226	342	1,950
Net periodic pension cost	195	434	100
Other benefits	5,210	4,963	5,371
Total personnel expenses	\$ 30,607	\$ 29,600	\$ 30,026
Occupancy	861	890	855
Equipment	1,881	1,950	1,650
Other	7,322	7,941	7,841
Total operating expenses	\$ 40,671	\$ 40,381	\$ 40,372
Income from operations before income taxes	\$ 9,007	\$ 10,355	\$ 8,973
Income tax expense	1,855	1,945	1,856
Net income	\$ 7,152	\$ 8,410	\$ 7,117
Basic earnings per share	\$.53	\$.62	\$.52
Diluted earnings per share	\$.52	\$.61	\$.51
Share data:			
Weighted-average common shares outstanding	13,530	13,467	13,599
Weighted-average common shares outstanding assuming dilution	13,785	13,755	13,863

Consolidated Balance Sheets

(\$ in thousands)

	(unaudited) March 31, 2024	December 31, 2023	(unaudited) March 31, 2023
Assets:			
Cash and cash equivalents	\$ 192,803	\$ 372,468	\$ 210,478
Securities available-for-sale, at fair value	621,929	627,117	703,037
Loans	1,036,997	1,014,318	1,070,373
Less: Allowance for credit losses	(13,299)	(13,089)	(13,254)
Loans, net	\$ 1,023,698	\$ 1,001,229	\$ 1,057,119
Payments in advance of funding	221,552	198,861	259,819
Premises and equipment, net	32,613	30,093	20,967
Investments in bank-owned life insurance	49,496	49,159	48,278
Goodwill and other intangible assets	20,463	20,654	21,240
Accounts and drafts receivable from customers	32,856	110,651	37,288
Other assets	98,169	68,390	69,163
Total assets	\$ 2,293,579	\$ 2,478,622	\$ 2,427,389
Liabilities and shareholders' equity:			
Deposits			
Non-interest bearing	\$ 412,879	\$ 524,359	\$ 585,323
Interest-bearing	666,213	616,455	530,827
Total deposits	\$ 1,079,092	\$ 1,140,814	\$ 1,116,150
Accounts and drafts payable	944,793	1,071,369	1,051,435
Other liabilities	40,207	36,630	42,304
Total liabilities	\$ 2,064,092	\$ 2,248,813	\$ 2,209,889
Shareholders' equity:			
Common stock	\$ 7,753	\$ 7,753	\$ 7,753
Additional paid-in capital	204,361	208,007	206,614
Retained earnings	148,845	145,782	134,822
Common shares in treasury, at cost	(82,316)	(84,264)	(79,419)
Accumulated other comprehensive loss	(49,156)	(47,469)	(52,270)
Total shareholders' equity	\$ 229,487	\$ 229,809	\$ 217,500
Total liabilities and shareholders' equity	\$ 2,293,579	\$ 2,478,622	\$ 2,427,389

Average Balances (unaudited)

(\$ in thousands)

	Quarter Ended March 31, 2024	Quarter Ended December 31, 2023	Quarter Ended March 31, 2023
Average interest-earning assets	\$ 2,063,239	\$ 2,075,651	\$ 2,162,734
Average loans	1,016,246	1,025,259	1,076,221
Average securities available-for-sale	635,422	615,666	724,839
Average short-term investments	352,163	356,887	295,150
Average payments in advance of funding	194,338	209,364	240,890
Average assets	2,381,582	2,414,665	2,499,341
Average non-interest bearing deposits	447,900	464,924	553,644
Average interest-bearing deposits	631,622	592,055	591,102
Average borrowings	11	11	5,834
Average interest-bearing liabilities	631,633	592,066	596,936
Average accounts and drafts payable	1,035,833	1,110,415	1,095,182
Average shareholders' equity	\$ 226,669	\$ 207,834	\$ 209,791

Consolidated Financial Highlights (unaudited)

(\$ and numbers in thousands, except ratios)

	Quarter Ended March 31, 2024	Quarter Ended December 31, 2023	Quarter Ended March 31, 2023
Return on average equity	12.66%	16.06%	13.76%
Return on average assets	1.20%	1.38%	1.15%
Net interest margin ⁽¹⁾	3.26%	3.30%	3.23%
Average interest-earning assets yield ⁽¹⁾	4.27%	4.20%	3.84%
Average loan yield	5.06%	4.95%	4.61%
Average investment securities yield ⁽¹⁾	2.71%	2.63%	2.62%
Average short-term investment yield	5.07%	5.08%	4.28%
Average cost of total deposits	1.93%	1.76%	1.15%
Average cost of interest-bearing deposits	3.30%	3.14%	2.18%
Average cost of interest-bearing liabilities	3.30%	3.14%	2.20%
Allowance for credit losses to loans	1.28%	1.29%	1.24%
Non-performing loans to total loans	—%	—%	—%
Net loan charge-offs (recoveries) to loans	—%	—%	—%
Common equity tier 1 ratio	14.84%	14.73%	13.76%
Total risk-based capital ratio	15.60%	15.49%	14.49%
Leverage ratio	11.34%	10.71%	10.01%

⁽¹⁾Yields are presented on tax-equivalent basis assuming a tax rate of 21%.

Transportation invoice volume	8,771	8,733	9,098
Transportation dollar volume	\$ 8,939,646	\$ 9,044,772	\$ 10,268,451
Facility expense transaction volume	4,264	3,505	3,468
Facility expense dollar volume	\$ 5,329,566	\$ 4,848,064	\$ 5,313,385



The Power to Deliver Solutions

Around the world, leading enterprises rely on Cass for our vertical expertise, processing power, and global payment network to execute critical financial transactions while driving greater control and efficiency across critical business expenses.

Q1 2024 INVESTOR PRESENTATION



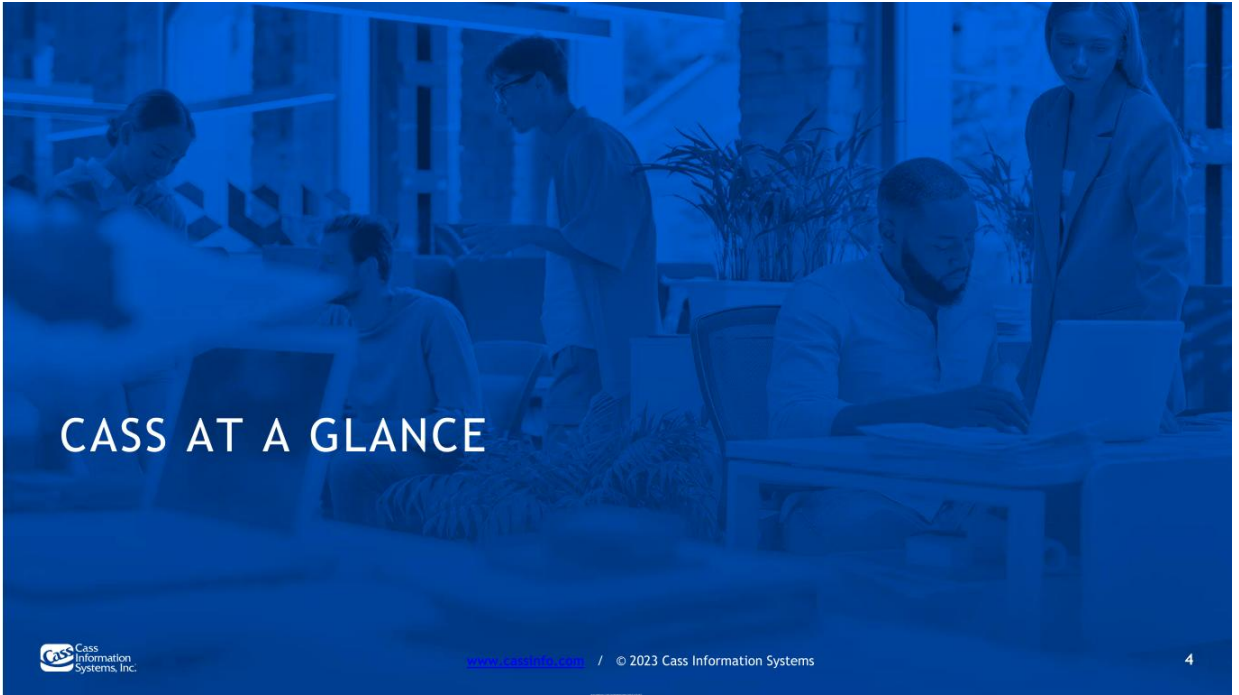


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FORWARD LOOKING STATEMENTS

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements contain words such as “anticipate,” “believe,” “can,” “would,” “should,” “could,” “may,” “predict,” “seek,” “potential,” “will,” “estimate,” “target,” “plan,” “project,” “continuing,” “ongoing,” “expect,” “intend” or similar expressions that relate to the Company’s strategy, plans or intentions. Forward-looking statements involve certain important risks, uncertainties, and other factors, any of which could cause actual results to differ materially from those in such statements. Such factors include, without limitation, the “Risk Factors” referenced in our most recent Form 10-K filed with the Securities and Exchange Commission (SEC), other risks and uncertainties listed from time to time in our reports and documents filed with the SEC, and the following factors: ability to execute our business strategy; business and economic conditions; effects of a prolonged government shutdown; economic, market, operational, liquidity, credit and interest rate risks associated with the Company’s business; effects of any changes in trade, monetary and fiscal policies and laws; changes imposed by regulatory agencies to increase capital standards; effects of inflation, as well as, interest rate, securities market and monetary supply fluctuations; changes in the economy or supply-demand imbalances affecting local real estate values; changes in consumer and business spending; the Company’s ability to realize anticipated benefits from enhancements or updates to its core operating systems from time to time without significant change in client service or risk to the Company’s control environment; the Company’s dependence on information technology and telecommunications systems of third-party service providers and the risk of systems failures, interruptions or breaches of security; the Company’s ability to achieve organic fee income, loan and deposit growth and the composition of such growth; changes in sources and uses of funds; increased competition in the payments and banking industries; the effect of changes in accounting policies and practices; the share price of the Company’s stock; the Company’s ability to realize deferred tax assets or the need for a valuation allowance; ability to maintain or increase market share and control expenses; costs and effects of changes in laws and regulations and of other legal and regulatory developments; technological changes; the timely development and acceptance of new products and services; the Company’s continued ability to attract, hire and maintain qualified personnel; ability to implement and/or improve operational management and other internal risk controls and processes and reporting system and procedures; regulatory limitations on dividends from the Company’s bank subsidiary; changes in estimates of future loan reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements; widespread natural and other disasters, pandemics, dislocations, political instability, acts of war or terrorist activities, cyberattacks or international hostilities; impact of reputational risk; and success at managing the risks involved in the foregoing items. The Company can give no assurance that any goal or plan or expectation set forth in forward-looking statements can be achieved, and readers are cautioned not to place undue reliance on such statements. The forward-looking statements are made as of the date of original publication of this presentation, and the Company does not intend, and assumes no obligation, to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law. This presentation is a high-level summary of our recent and historical financial results and current business developments. For more detailed information, please refer to our press releases and filings with the SEC.



CASS AT A GLANCE

OVERVIEW

- + Cass is an information services company that processes freight and facility payments for a number of the largest global companies
- + The information systems business has a 70-year legacy
- + As a result of its \$90B of payments, Cass generates \$1B+ of average non-interest bearing float
- + Cass continues to operate a strong and profitable commercial bank founded in 1906

Market. Cap.
\$615M

Assets
\$2.3B

YTD ROE
12.66%

TTM NI
\$30.1M

YTD % Fees/
Rev.
64.5%

% AVG NIB
Funding
70.1%



INFORMATION SYSTEMS / PAYMENTS

- + Transportation information systems provides freight invoice audit and payment services
- + Facilities expense management provides invoice management, payment and business intelligence for all types of utility and facility related expenses
- + CassPay provides complex treasury management and payment services for fintech and other payment companies

\$90B
Annual
payments
volume

50M
Annual invoice
volume

\$130M TTM
fee revenue

\$1.0B
YTD average
float

COMMERCIAL BANK

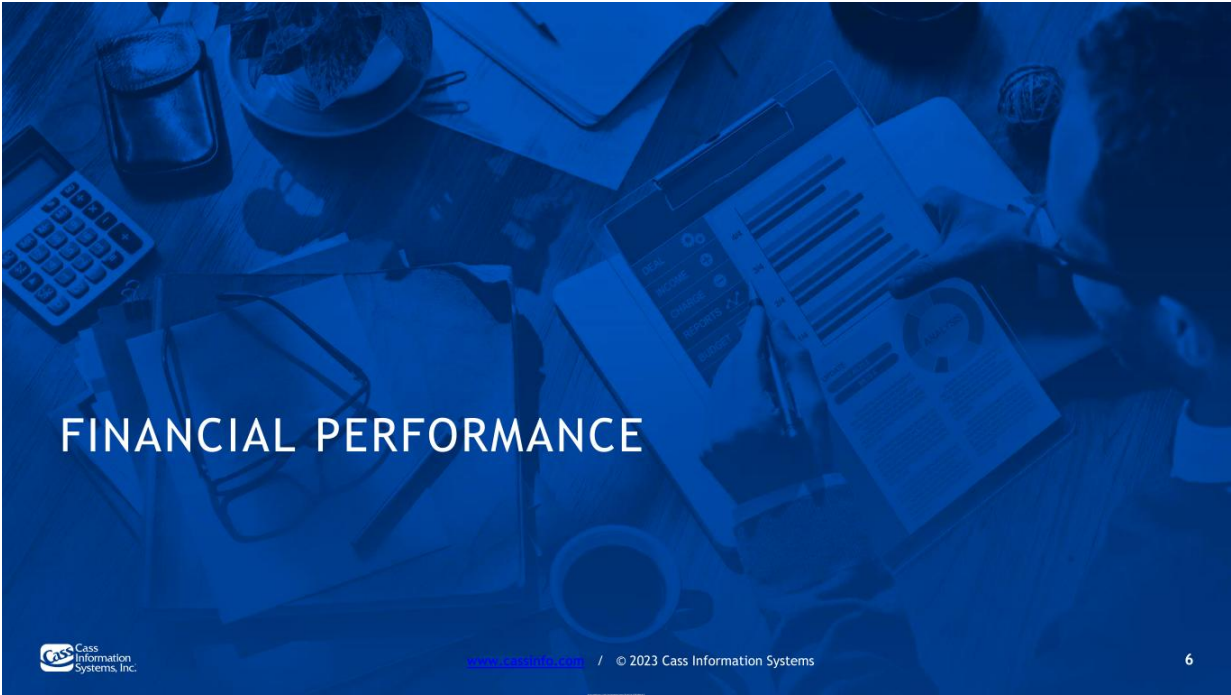
- + Cass Commercial Bank operates in three primary niches
 - St. Louis C&I market
 - Faith based organizations across the U.S.
 - McDonalds' franchisees
- + Strong track record of asset quality

\$1.0B
Loans

\$1.1B
Deposits

1.93%
YTD cost of
deposits

\$0
Charge-offs

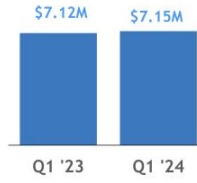


FINANCIAL PERFORMANCE

Q1 2024 FINANCIAL HIGHLIGHTS

- + Net income of \$7.2 million
- + Diluted EPS of \$0.52
- + Return on average equity of 12.66%
- + Quarterly revenue of \$49.7 million
- + Net interest margin of 3.26%
- + Exceptional credit quality
- + Operating expense growth limited to 0.7%
- + Increase in facility expense transaction volumes of 23.0%
- + Repurchased 23,271 shares of stock

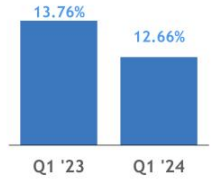
NET INCOME



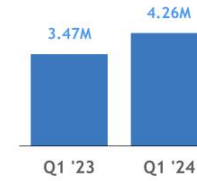
DILUTED EPS



RETURN ON EQUITY



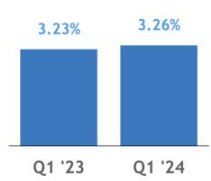
FACILITY TRANSACTION VOLUME



TOTAL REVENUES

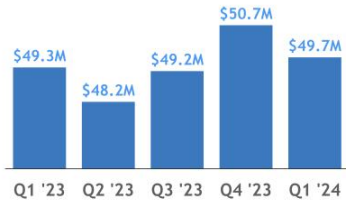


NET INTEREST MARGIN

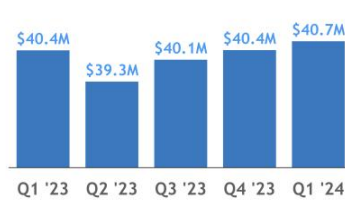


QUARTERLY FINANCIAL PERFORMANCE

TOTAL REVENUE



TOTAL OPERATING EXPENSE



NET INCOME



DILUTED EPS



RETURN ON EQUITY



ROAA





REVENUE & EXPENSES

FINANCIAL FEES

- + Financial fees declined due to lower transportation dollar volumes, which led to a lower average balance of payments in advance of funding, and changes in the manner certain vendors receive payments, partially offset by an increase in short-term interest rates
- + Transportation dollar volumes declined due to lower fuel costs and overall freight rates

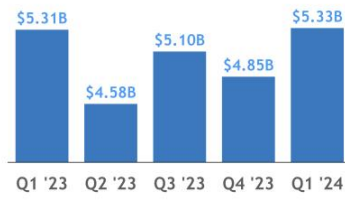
FINANCIAL FEES



TRANSPORTATION DOLLAR VOLUMES



FACILITY DOLLAR VOLUMES



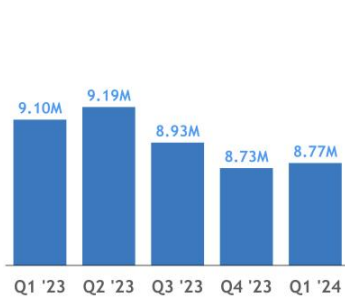
AVERAGE PAYMENTS IN ADVANCE OF FUNDING



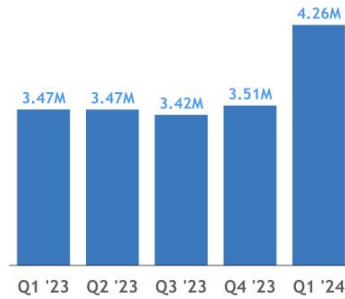
PROCESSING FEES

- + The change quarter to quarter is generally correlated to transportation and facility invoice volumes.
- + Processing fees increased as compared to 1Q 2023 primarily due to a 23.0% increase in facility invoice volumes. The Company has experienced recent success in winning facility clients with high transaction volumes.
- + Transportation invoice volumes have declined due to the on-going freight recession.

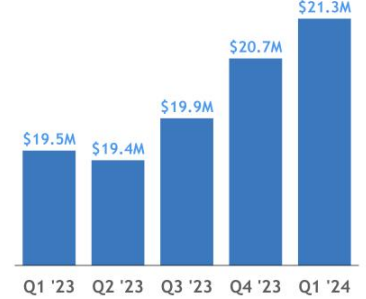
TRANSPORTATION INVOICE VOLUMES



FACILITY INVOICE VOLUMES



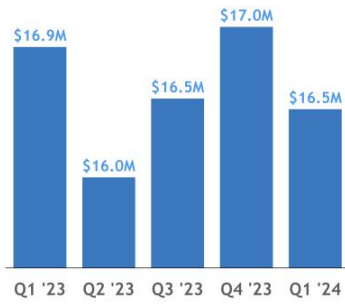
PROCESSING FEES



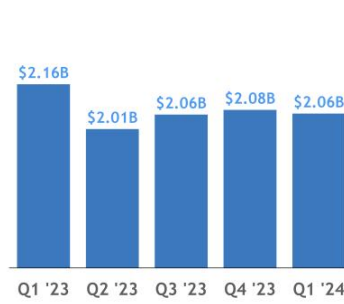
NET INTEREST INCOME

+ The net interest margin declined 4 basis points from the fourth quarter of 2023 to the first quarter of 2024 due to a \$91.6 million decrease in average non-interest bearing funding, consisting of \$17.0 million in average non-interest bearing deposits and \$74.6 million in average accounts and drafts payable. A cyber event at a CassPay client reduced payment volumes and related accounts and drafts payable during the first quarter of 2024.

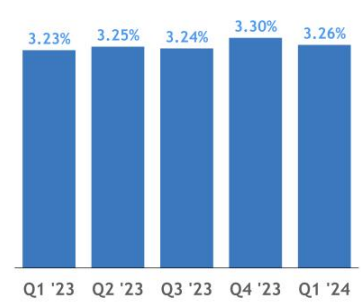
NET INTEREST INCOME



AVERAGE INTEREST-EARNING ASSETS



NET INTEREST MARGIN



OPERATING EXPENSE

- Salaries and commissions increased \$1.4 million, or 6.1%, primarily due a 5.2% increase in average FTEs related to strategic investments in various technology initiatives.
- Share-based compensation decreased \$724,000 reflecting the Company's financial performance and the impact on performance-based restricted stock between the periods.
- Other operating expenses have declined as the Company transitions to new technology platforms for data entry.

(\$\$ in millions)

Expense	1Q2023	2Q2023	3Q2023	4Q2023	1Q2024
Salaries and commissions	22.6	23.6	23.4	23.9	24.0
Share-based compensation	2.0	0.9	0.9	0.3	1.2
Net periodic pension (benefit) cost	0.1	0.1	0.1	0.5	0.2
Other benefits	5.3	4.8	5.2	4.9	5.2
Total personnel expense	30.0	29.4	29.6	29.6	30.6
Occupancy expense	0.9	0.9	0.9	0.9	0.9
Equipment expense	1.7	1.7	1.8	2.0	1.9
Other expense	7.8	7.3	7.8	7.9	7.3
Total operating expense	40.4	39.3	40.1	40.4	40.7



BALANCE SHEET

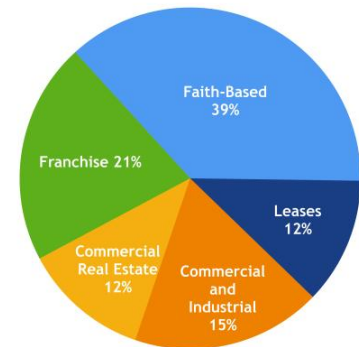
LOANS

- + The Company experienced C&I loan growth during the first quarter of 2024 which contributed to an increase in loans of \$22.7 million, or 2.2% compared to 12/31/23.
- + The Company has not incurred a loan charge-off since 2015.

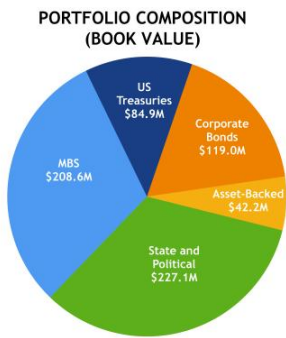
(\$ in millions)

Portfolio Composition	3/31/23	6/30/23	9/30/23	12/31/23	3/31/24
Franchise	223.7	224.6	221.8	214.7	213.9
Faith-Based	386.2	386.1	385.4	389.2	387.5
Leases	145.0	134.2	127.7	121.3	126.1
Other C&I	180.2	175.3	167.9	162.6	186.4
Other CRE	135.3	135.6	136.8	126.6	123.0
Ending Loans	1,070.4	1,055.8	1,039.6	1,014.3	1,037.0
Loan Yield	4.61%	4.82%	4.88%	4.95%	5.06%
ACL/Loans	1.24%	1.25%	1.28%	1.29%	1.28%
Net Charge-Offs	—	—	—	—	—
Non-Performing Loans/Loans	—	—	—	—	—

PORTFOLIO COMPOSITION
3/31/24



INVESTMENT PORTFOLIO COMPOSITION

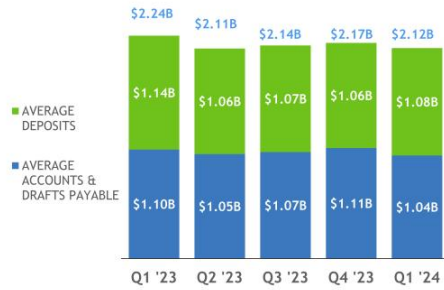


- + All investment securities are classified as available-for-sale. The overall weighted-average repricing term is 3.7 years and the average yield for 1Q2024 was 2.71%. The portfolio had unrealized losses of \$59.9 million at March 31, 2024 resulting in a total fair value for the portfolio of \$621.9 million.
- + All of the \$84.9 million of U.S. Treasury bonds mature by July 31, 2024.
- + The asset-backed securities are backed by student loans in the FFELP program with a minimum 97% guaranty by the U.S. Department of Education. These securities have long maturities but are floating rate assets.
- + Of the total \$119.0 million portfolio of high-quality corporate bonds, \$57.0 million are floating rate.
- + The mortgage-backed securities portfolio has an estimated average life of 4.9 years.
- + 99% of the municipal securities are an investment grade of "A" or higher.

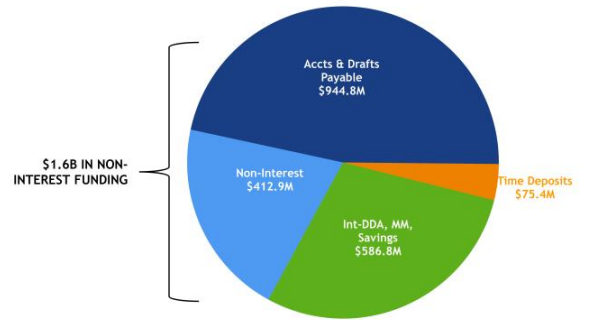
FUNDING

- For 1Q 2024, 70.1% of average funding was non-interest bearing, a strategic advantage in current rate environment.
- Average deposits increased \$22.5 million as compared to the fourth quarter of 2023.
- The decrease in average accounts and drafts payable is reflective of the decrease in transportation dollar volumes due to the freight recession. In addition, a cyber event at a CassPay client reduced payment volumes and related average accounts and drafts payable during Q12024.

AVERAGE DEPOSITS AND ACCOUNTS & DRAFTS PAYABLE



FUNDING COMPOSITION



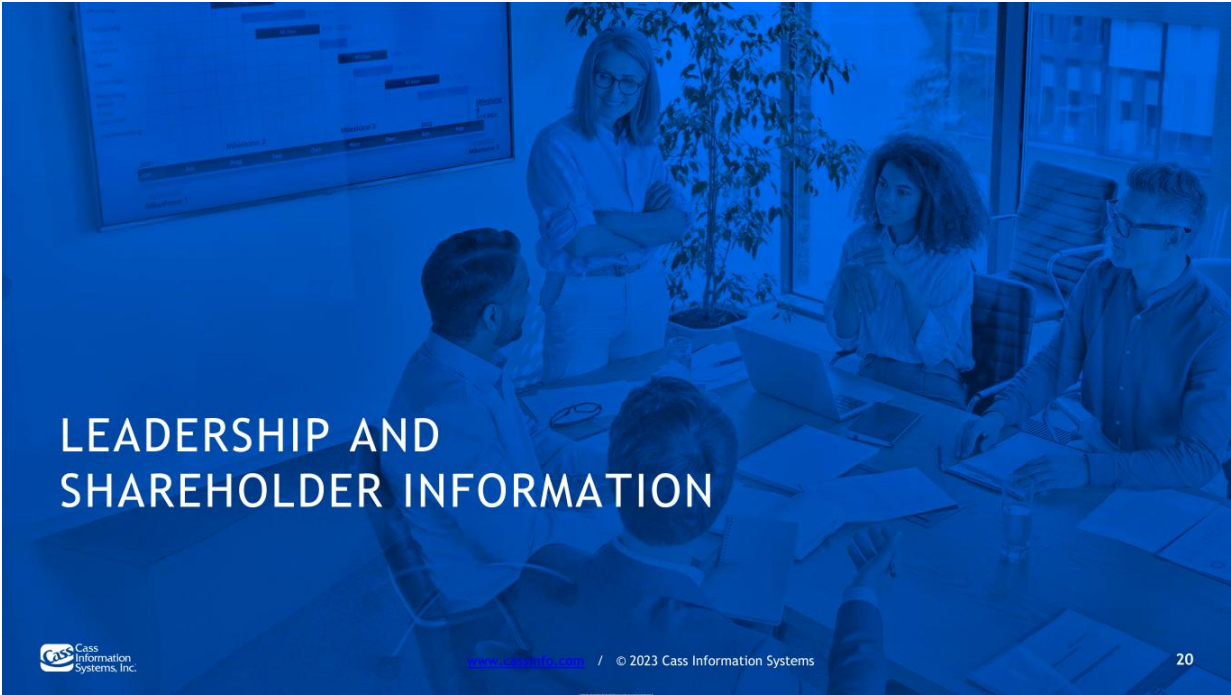
KEY FUNDING POINTS

- + Accounts and drafts payable represents float generated by our payments businesses and have proven a very stable source of funding over a long period of time.
- + Deposits are generated from core Bank and CassPay clients. These deposits almost entirely consist of operating accounts from core faith-based and other C&I clients as well as CassPay clients where the Company generates float.
- + The cost of deposits for the first quarter of 2024 was 1.93%.
- + The Bank participates in the CDARS and ICS programs offered by Promontory Interfinancial Network, LLC, enabling FDIC insurance up to \$100 million on money market accounts and \$50 million on certificates of deposit.
- + There are no brokered deposits or wholesale borrowings.
- + The Bank has a \$239 million secured line of credit with the FHLB collateralized by commercial mortgage loans.
- + The Company has \$250.0 million of unused lines of credit collateralized by investment securities.

CAPITAL

- + Repurchased 23,271 shares of Company stock during 1Q2024
- + Maintain excess capital to support organic balance sheet growth and opportunistic acquisitions
- + Quarterly dividend of \$0.30 per share and Cass has continuously paid regularly scheduled cash dividends since 1934

Tier 1 leverage ratio at 3/31/24	11.34%
Common equity tier 1 risk-based ratio at 3/31/24	14.84%
Tier 1 risk-based ratio at 3/31/24	14.84%
Total risk-based ratio at 3/31/24	15.60%



LEADERSHIP AND SHAREHOLDER INFORMATION

BOARD OF DIRECTORS

Eric H. Brunngraber
Executive Chairman

Ralph W. Clermont
Retired Managing Partner,
KPMG LLP, Saint Louis, Missouri

Robert A. Ebel
Retired Chief Executive Officer,
Universal Printing Company

Benjamin F. (Tad) Edwards, IV
Chairman, Chief Executive Officer,
and President, Benjamin F. Edwards
& Company

Wendy J. Henry
Retired Managing Partner,
BKD, LLP

James J. Lindemann
Retired Executive
Vice President, Emerson

Ann W. Marr
Retired Executive Vice President
of Global Human Resources,
World Wide Technology

Martin H. Resch
President and
Chief Executive Officer

Sally H. Roth
Retired Area President –
Upper Midwest, Regions Bank

Joseph D. Rupp
Lead Director and Retired Chairman, President,
and Chief Executive Officer, Olin Corporation

Randall L. Schilling
Chief Executive Officer,
OPO Startups, LLC

Franklin D. Wicks, Jr., Ph.D.
Retired Executive Vice President and
President, Applied Markets, Sigma-Aldrich

LEADERSHIP COUNCIL

Cory J. Bricker

Senior Vice President and
President - CassPay

Mark A. Campbell

Senior Vice President and
President - Government Payables

James M. Cavellier

Executive Vice President and
Chief Information Officer

Dwight D. Erdbruegger

President and Chief Operating
Officer, Cass Commercial Bank

Carl N. Friedholm

Senior Vice President and President -
Telecom Expense Management

Nicole M. Jennings

Vice President - Internal Audit and
Risk Management

Teresa D. Meares

Senior Vice President and President -
Waste Expense Management

Ross M. Miller

Senior Vice President and President -
TouchPoint

Sean M. Mullins

Vice President - Chief
Information Security Officer

Michael J. Normile

Executive Vice President and
Chief Financial Officer

Christi A. Reiter

Senior Vice President -
Human Resources

Martin H. Resch

President and
Chief Executive Officer

Jeanne M. Scannell

Chief Credit Officer - Cass
Commercial Bank

Matthew S. Schuckman

Executive Vice President, General
Counsel, and Corporate Secretary

Anthony G. Urban

Executive Vice President -
Transportation Information Services

Todd J. Wills

Senior Vice President and President -
Utility Expense Management

SHAREHOLDER INFORMATION

CORPORATE HEADQUARTERS

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Saint Louis, Missouri 63131
314.506.5500
www.cassinfo.com

INVESTOR RELATIONS

ir@cassinfo.com

COMMON STOCK

The company's common stock trades on the NASDAQ stock market under the symbol CASS.

SHAREHOLDER WEBSITE

www.computershare.com/investor

INDEPENDENT AUDITORS

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SHAREHOLDER ONLINE INQUIRIES

[www-us.computershare.com /investor/Contact](http://www-us.computershare.com/investor/Contact)

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Providence, RI 02940-3006

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Canton, MA 02021

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Thank You for
Your Time



